



# Crazy about the Cube: Ysewijn says why

The new Cube is much sought after, the list of orders is long. The 4-sider offers many reasons for purchasing; smart salespeople will build on them. The Belgian company Ysewijn tells us why it decided to buy the high-flier from WEINIG.

The Belgian company Ysewijn produces wooden windows and everything for interiors. Small batches in differing sizes comprise their daily business. Until recently very traditional planers and jointers were used for pre-planing. However, these machines are now standing round gathering dust. Ysewijn has closed the door on this era. The future is geared to the name of Cube which is working quietly a few meters further on in the production hall



# Originally a 4-sider was not in the equation

"Originally I wanted to buy another planer and jointer" the CEO tells us. His relationship to 4-siders used to be rather strained. "In addition to our table moulder we also had a good automatic profile milling machine" he explains. But setting up takes time and is very complicated.

Then came the encounter with the compact 4-sider Cube from WEINIG at the in-house exhibition at the equipment dealers SMI. CEO Dirk Ysewijn was finally hooked at Ligna, on his second contact with the new machine.

#### Radical new concept

But why this change? Dirk Ysewijn doesn't have to search long for an answer: "The Cube is not just any 4-sider, it is a radically new concept" he explains. "What I like is that it has been cut back

to the absolute essentials and it extremely easy to use." And his foreman adds: "Insert the workpiece, enter height and width and leave it to run through." Both are very satisfied with the surface quality. Both agree: "Better than before with the planer and jointer". Simultaneous processing of all four sides has proved to be clearly superior in terms of stability of dimensions, parallel lines and right angles.

## **High productivity**

Of course Dirk Ysewijn also did his sums. In the end he was amazed: "The Cube doesn't cost



Satisfied with WEINIG quality: CEO Dirk Ysewijn and WEINIG dealer Ulrik Roekens

much more to buy than a planer and jointer" he sums up. However, it completed the complicated steps of traditional processes in one run and around 10 times faster. Each week the plant will save around 18 working hours with an average operating time of 2 hours per day. "And we are talking foreman's hours", the CEO emphasises, because he can let anyone use the Cube. This leaves his foreman free for activities designed to increase operating efficiency. "I am particularly pleased about that because qualified staff are hard to find" says Dirk Ysewijn.

#### 4-sider with a future

Now he can't imagine his production hall without the Cube. Around 95 per cent of the solid wood which requires planing on all sides passes through the small machine. The remainder are parts with dimensions either too large or too small for the Cube. But that is not a problem at all for Dirk Ysewijn. In his opinion "the Cube should be simple. So you have to accept certain limitations". Regarding the market opportunities for the small 4-sider, the CEO is totally confident: "Every wood processing plant will have one in the future."

### For more information please contact:

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